



telx
THE INTERCONNECTION COMPANY

**Space, Power
Multi-Network Access
and Technical Support**





Telx Overview

Telx is the 'go-to' resource for interconnection, related colocation, technical support and value added services in the US.

We offer the richest connectivity and dedicated service options in the most secure and reliable colocation facilities for our customer's mission critical operations. At Telx, we leverage the strength of our customers' diverse networks to create cost effective solutions delivered with speed and accuracy. The combination of Telx's superior infrastructure, service and connectivity make us an ideal partner for your operations. Our team is committed to providing you with a highly available network that you can be proud of.

All types of industries and companies have experienced the significant value of being a Telx customer. Within our facilities are 100's of the top tier domestic and international telecom providers, including ISP's multi-service carriers, peering exchanges, VoIP providers, service providers, content providers, internet exchanges, gaming companies, enterprise companies, financial and educational institutions all benefiting from using Telx products and services. Many have deployed facilities in multiple Telx locations for redundancy, and network reach.



Telx is the local interconnection and colocation leader with sites in these strategic locations:

- 36 North East 2nd Street, Miami, Florida
- 56 Marietta Street, Atlanta, Georgia
- 60 Hudson Street, New York City, New York
- 111 8th Avenue, New York City, New York
- 113 North Myers Street, Charlotte, North Carolina
- 120 East Van Buren Street, Phoenix, Arizona
- 200 Paul Avenue, San Francisco, California
- 300 Boulevard East, Weehawken, New Jersey
- 350 East Cermak Road, Chicago, Illinois
- 600 South Federal Street, Chicago, Illinois
- 600 West 7th Street, Los Angeles, California
- 1100 Space Park Drive, Santa Clara, California
- 2323 Bryan Street, Dallas, Texas
- 8435 Stemmons Freeway, Dallas, Texas

Telx Helps to Grow Your Business

Telx's Meet Me Room and Colocation Xchange Centers allow companies to grow their businesses "one connection" at a time. With the progression of converging voice, data and Internet traffic, today's decision makers are demanding high-availability, network-neutral facilities to house their operations in order to accelerate their deployment of services throughout the world. With one deployment at Telx, customers have access to a wealth of global networks enabling a diverse range of scalability, network, and route diversity.

The Benefits

Telx eliminates the dependency on a single network provider, allowing customers to choose their own connectivity solutions, thus minimizing capital expenditures, lowering operational costs, and decreasing time-to-market for new service offerings. You may enjoy the best possible performance, for the best possible price.



Additional benefits of working with Telx? We provide you with many opportunities to get your company's products and services maximum exposure. We have developed many programs to introduce your company to our community of customers, some of which include joint press releases, the Telx newsletter, and many co-sponsored networking events.



Products and Services

Telx offers products and services in five areas:

- Interconnection; direct connectivity to 100's of carriers and enterprise networks
- Colocation; space and power
- Network enabled services
- Technical Support
- Value added services



Interconnection

Telx sets the industry standard for interconnection



Whether you are a buyer or seller of network services or both, Telx provides you with the greatest number of global opportunities to terminate your voice traffic, deliver your content or access public IP. We interconnect a variety of telecom companies ranging from VoIP start-ups requiring specific routes, to the leading global Tier 1 service providers buying and selling on a wholesale level. They all come to Telx for the rich connectivity options we offer. Interconnection can be done physically in "Meet Me Room Xchange Centers" or logically thru our Telx Virtual Xchange platform.

At the heart of the Telx Xchange Centers are Meet Me Areas (MMA) that contain passive interconnection panels to support circuit interconnections of every physical media type; Telx places a simple cross connect between networks that enables customers to buy, sell or exchange traffic.

Telx follows the Telcordia (BellCore) standards of cabling and design within our facilities. This adherence allows for scalability and the delivery of services in an orderly and timely manner.

Colocation

Leverage Telx Engineering & Facilities Management Expertise

If you're committed to keeping your servers fully operational and always available with 24/7/365 service and support, then join the Telx community of customers. Along with our superior infrastructure that's built with redundancy, security, and performance, all Telx ColoXchange Centers are supported by a dedicated, educated team and backed by industry-leading service and performance guarantees.

Telx manages all aspects of its Meet Me Room Xchange Centers so that our customers can focus on their core business. To start, we strategically selected the premier telecom buildings in top tier U.S. markets including our flagship properties 60 Hudson Street, 111 8th Avenue and 56 Marietta. We invested in state-of-the-art, resilient power facilities that provide uninterrupted service to our customers - ensuring that your business stays online. Telx has put in place everything that you need in order to feel protected when deploying your network.

In addition, Telx continues to expand our facilities with additional space and power, within key metro areas in support of our customers' growth. Telx provides individual secure cabinets, private cages and other customized solutions to accommodate your business. Depending on your business plan, we can supply you with everything from a fiber panel presence to hundreds of square feet of space to house your mission critical operations.

Our Sites Provide:

- The highest availability and uptime to ensure critical applications are always up and running
- Proximity to a variety of global networks
- Access to leading financial service provider networks
- Environmental controls
- Advanced comprehensive security
- State-of-the-art fire suppression systems
- Specifically designed facilities to withstand earthquakes, floods and other natural disasters

Colocation Customers Include:

- E-commerce companies who use our facilities for a safe environment and cost-effective, redundant connections to the Internet
- Key enterprises who use our facilities for network redundancy and disaster recovery
- Telecommunication companies who use our facilities to exchange traffic with other telecommunications companies and gain access to potential clients





Network Enabled Services

In addition to being a premier provider of physical space for our customers to house and operate their own equipment, Telx also provides virtual services that require as little as a single circuit.

Would you like to operate in a wholesale carrier marketplace but are hesitant to spend the capital and/or take on an additional facility to own and operate? Not to worry, simply deliver a circuit to Telx and we will do the rest! Telx owns and operates carrier-grade equipment to provide muxing, demuxing, conversion and mapping services on our customers' behalf. This allows you to establish a physical point-of-presence without the cost and responsibility of maintaining your gear.

Our Telx Virtual Exchange Platform:

- Provides circuit muxing: the platform takes low speed circuits and muxes them into higher speed circuits and vice versa
- Enables global providers to seamlessly interconnect and perform circuit format conversions (e.g., SDH to SONET)
- Maps Ethernet to SONET

This platform enables you to lower your capital and expense by eliminating the need for additional equipment, resources and management of software for hubbing, grooming and conversions.

Technical Support and Xpert Hands Services

Our services are supported by a highly skilled experienced workforce that delivers solutions to meet your needs.

Your mission critical infrastructure requires both routine maintenance and timely problem resolution to ensure maximum uptime with often limited technical resources. At Telx, you can add reliable expert assistance available around the clock.

Services Include:

- System rebooting
- Hardware and software troubleshooting
- Circuit testing and troubleshooting
- Equipment installation and provisioning
- Network Management

Our experienced technicians and engineers have expertise and certification with key vendors including Cisco, Foundry, Juniper, Linux, Microsoft and Nortel. These services offer you the option of on-call technical support on a usage basis or prepaid basis.

Value Added Services and Enhanced Marketing Opportunities

Telx offers its customers and partners a variety of services designed to enhance networking opportunities and maximum exposure to the marketplace.

Customer Business Exchange - the "CBX" is Telx's premier annual networking event. Our invitation only event draws hundreds of decision makers to showcase existing products and services and close deals.



Carrier Hotel Alliance - the "CHA" is a cooperative effort of North America's key carrier hotel owners; Members include CRG West, The Westin Building, 1102 Grand and Telx.

Channel Partner Program - Telx's Channel Partner Program offers you the solutions, training, tools and support you need to help satisfy your customers and set your company apart from the competition. Contact sales@telx.com to learn more.

Co-Marketing - Telx is proud of the customers and partners we work hand-in-hand with. We offer a variety of options in which to highlight your company. Some of these opportunities include being featured in Telx's newsletter, joint press releases, co-sponsored events, there are many more to take advantage of so contact marketing@telx.com to find out more.

Telx Financial Exchange - As financial trading continues to move from the floor to the computer, the slightest delay in executing orders and trades can cost you and your clients millions of dollars. For this reason, today's broker-dealers, trading firms and hedge funds are looking at using network-neutral colocation facilities. A deployment with Telx provides financial network operators direct access to multiple trading exchanges, financial newswires, content providers and various trading platforms.

Telx Technology Partners and Technology Showcase

Telx strives to offer comprehensive resources to our customers for their telecommunications requirements. Through relationships developed with leading industry hardware and software vendors, Telx has recognized the opportunity to educate our customers about new technologies, products and services that are available to them.

- **Technology Showcase** is a dedicated area on the 9th floor at Telx's 60 Hudson Street, NYC location where the latest technology is deployed, trialed and available for Telx customers.

Telx Customer Portal - Access important information and order your cross connects, power upgrades, make order changes/and or additions online at your convenience 24/7/365.

Telxvision - Telxvision brings a web-video archive of unique one-on-one interviews, customer presentations, major industry conference sessions and information covering multiple dimensions of the industry from numerous senior level sources into one central location.



Telx Corporate Headquarters:

1 State Street, 21st Floor New York, NY 10004
Phone: 212.480.3300 Fax: 212.480.8384

**Telx owns and operates network-neutral Meet Me Room Xchange and
ColoXchange Centers in these locations:**

36 North East 2nd Street
Miami, Florida

56 Marietta Street
Atlanta, Georgia

60 Hudson Street
New York, New York

111 8th Avenue
New York, New York

113 North Myers Street
Charlotte, North Carolina

120 East Van Buren Street
Phoenix, Arizona

200 Paul Avenue
San Francisco, California

300 Boulevard East
Weehawken, New Jersey

350 East Cermak Road
Chicago, Illinois

600 South Federal Street
Chicago, Illinois

600 West 7th Street
Los Angeles, California

1100 Space Park Drive
Santa Clara, California

2323 Bryan Street
Dallas, Texas

8435 Stemmons Freeway
Dallas, Texas

**For more information about our facilities or pricing please email us at
sales@telx.com or call us at +1 212-480-3300.**